



Blaha, executive director of Wood County Economic Development Commission, an organization that has played a key role in identifying industrial sites and tax abatement structures for the startups.

McMaster began the current transformation of the region in 1985 when he founded Glasstech, an ASi (amorphous silicon) solar technology firm. From there McMaster started CdTe (cadmium telluride) company Solar Cells Inc. (SCI) in a technology incubator at the University of Toledo.

Out of Solar Cells Inc. came First Solar Inc., Solar Fields, which Q-Cells AG, the German-owned number-one global manufacturer of PV cells and thin-film modules, bought in 2007 and merged with Calyxo, and Willard & Kelsey Solar Group LLC.

Xunlight Corp., led by a researcher from the University of Toledo, also plans to begin production of flexible solar panels this year at a factory in Toledo. Some industry experts say SCI's technology had some strong points, but was maybe not quite as effective as some of the processes developed later on.

As CEO of Solar Fields and vice chairman of Calyxo, Norm Johnston has been

integrally involved in the 21st-century transformation of the region's glass-making tradition. "[McMaster] ran out of money, invited [Walmart billionaire John] Walton in, and got diluted out of what became First Solar," he recounts. First Solar, the world's 800-pound gorilla of thin-film manufacture, has its sole North American plant located in Cedar Business Park in Perrysburg Township.

Johnston says, "McMaster then came to me, asking if I knew how to do [what First Solar was doing], so I got 6 people with 150 years experience. Where but in Toledo could you find that?" he says, of the founding of Solar Fields, whose technology is being used by Calyxo.

"Calyxo is in start-up to do CdTe on glass panels," Johnston said of his new firm. "The thin film stack is the same as First Solar, but the process is different, it's atmospheric, not vacuum, and continuous, not batch. Without the need for a vacuum chamber, the size of panels can be larger, so we have fewer legs, wires, less hookup time and potentially lower installation costs." He says that once Calyxo has established volume manufacturing, its production costs should be at least as good as First Solar's, which are reported to be the lowest in the world. Calyxo's Perrysburg site contains the original prototype line and R&D center, says Johnston, though initial production will be in Germany, near Q-Cells, and will be cut and pasted all over the world where appropriate.

Largely unknown outside the region, Willard & Kelsey Solar Group LLC is constructing its manufacturing facility for CdTe thin-film glass panels in an old Delafoil cathode ray tube components factory in Perrysburg. The local newspaper reports that W&K intends to produce 1 to 1.5 million panels per year, but general manager Keith Guenther would not confirm exact production targets, saying only that the firm was "fundamentally on schedule."

Another source close to Willard & Kelsey's ramp-up says it has all of the "big pieces" of its equipment in place. "They're just testing the vacuums, and temperatures. They'll start making cadmium plates as soon as they get the rest of the equipment," he said.

Xunlight, whose AsiGe (Amorphous Silicon Germanium) technology also originated at the University of Toledo, is the exception to using glass panels, opting instead for a lighter stainless steel flexible substrate that can be integrated into commercial buildings. "We have completed our pilot line, and we're optimizing and ramping production. We should have small-scale commercial production in early '09," says Todd Armstrong, assistant to CEO and founder Xunming Deng. *(See lead image, above)* Xunlight already has a subsidiary, Xunlight26, which is still in R&D, looking at CdTe on a flexible substrate.

Norman Stevens is co-director of the 2-year-old, thin-film-focused Wright Center for Photovoltaics Innovation and Commercialization, a joint collaboration between the University of Toledo, Bowling Green University and Ohio State University. Stevens says





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