



**U**NIQUE BOUTIQUE “Our firm is one-of-a-kind,” says managing partner Jim Robertson of Kalison, McBride, Jackson & Murphy, a boutique health care law firm serving clients throughout the Tri-State area. “No firm has dedicated its practice to providing legal services to the health care provider community like ours has.” As such, this practice maintains a regional and national reputation for excellence, efficiency and diligence, and is proud to have seven of its 10 principals — Michael Kalison, Andrew McBride, III, John Jackson, Paul Murphy, James Hetzel, James Robertson, and Barry Liss — honored as Super Lawyers.

**HEALTH CARE TRAILBLAZERS** The attorneys of Kalison, McBride, Jackson & Murphy are tireless pioneers in their respective legal areas. “We bring the specialized experience of each attorney to every representation,” says Robertson. “Because many of our lawyers began their careers with large firms, we’re able to provide ‘big-firm’ expertise at reasonable rates.” How true it is: As a chief architect of the Diagnosis Related Group system, Kalison helped establish the basis for hospital inpatient reimbursement nationwide.

**THE BREADTH AND DEPTH OF OUR FIRM’S EXTENSIVE EXPERIENCE IN THE DYNAMIC FIELD OF HEALTH CARE LAW MAKES US UNIQUE.**

McBride litigates the firm’s complex anti-trust and health care payor cases. Jackson successfully defended the New Jersey plastic surgeons in the silicone gel breast implant case. Murphy spearheads the firm’s physician and health care transactional practice. Before it was fashionable to do so, Hetzel was counseling clients on fraud and abuse. Robertson subspecializes in medical bioethics and Catholic health care issues, and Liss subspecializes in managed care and fights for individuals who have their health insurance claims denied. Says Robertson, “The breadth and depth of our firm’s extensive experience in the dynamic field of health care law makes us unique.”

**PRACTICE AREAS** Practice areas include: formation, merger, purchase and sale of hospitals, integrated delivery systems

and physician practices; fraud and abuse; shareholder and employment contracts; health care and payor litigation; patient consents, guardianships and treatment issues; medical malpractice and products liability defense; professional licensure and disciplinary proceedings; tax-exempt financing; tax counseling; regulatory matters; managed care contracting; medical staff matters; medical records and privacy issues; antitrust; corporate compliance; Medicare/Medicaid reimbursement; employment law; estate planning and administration; real estate; equipment leases; capital financing; and health insurance claims denials.

**GIVING BACK** The firm sponsors an annual \$5,000 scholarship for a first-year student at Seton Hall Law School who is interested in health care law. In April 2005, the firm also helped prepare health care providers throughout New Jersey for the congressionally mandated bioterrorism exercise known as TOPOFF 3.

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